



Road Investments Which risks? Which insurance ?

Odile LASTERNAS-BRECY

Directeur des Branches Spécialisées – Marché Entreprises GENERALI

Duc TRAN

Consultant Senior MARSH RISK CONSULTING **Presentation Schedule**

Risk View

Insurance View

Risk & Insurance matching

Risk View – Type of Risk (1/2)

Strategic

- » Political stakes
- » Competing conditions
- » Environmental impact

Juridical

- » Concession contract declared void
- » High-handed government decision

Risk View – Type of Risk (2/2)

Operational

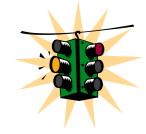
- » Catastrophic event
- » Acts of God

Financial

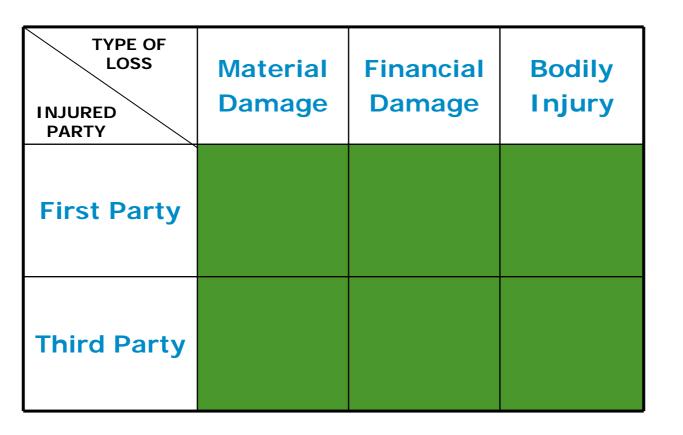
- » Failure to achieve financial close
- » Less than expected revenues

Risk Matrix

TIME RISK	Development Period	Construction Period	Operation Period
Strategic			
Juridical			
Operational			
Financial			



Insurance Matrix





Risk & Insurance Matching

TIME TYPE OF LOSS	Development Period	Construction Period	Operation Period	
Material Damage	NR			
Financial Damage				
Bodily I njury				

Risk & Insurance

QUESTIONS

MANY THANKS FOR ATTENDING !

Odile LASTERNAS-BRECY

+ 33 1 58 38 70 55 olasternas-brecy@generali.fr

Duc TRAN

+ 33 1 41 34 53 64 duc-tuong.tran@marsh.com